LANDSCAPE DESIGNER

POSITION SUMMARY - Develops landscape designs, cost estimates, and works with potential customers to promote profitable sales of landscape related products and insure customer satisfaction.

RESPONSIBILITIES

- Makes initial project contacts.
- Determines customer needs. Inspects the site of proposed work, reviews customer ideas and design alternatives, discusses budget considerations, and defines objectives.
- Develops proposed designs. Utilizes information concerning customer needs, product availability and suitability, and good design principles to create salable designs and complete scale drawings.
- Develops cost estimates and work orders.
- Reviews design and cost estimates with customers. Modifies plans as appropriate to meet customer desires, and finalizes sales agreements.
- Visits sites to review installation progress and provide assistance to foreman.
- Makes follow-up contacts with customers to insure satisfaction.
- Stays abreast to product varieties, availabilities, and prices, as well as developments in the landscape design field.
- Performs other duties as assigned.

NECESSARY SKILLS

- Ability to recognize and meet customer desires.
- Ability to reflect a positive attitude toward customers and fellow workers.
- Self-motivated.
- AutoCAD
- Be able to adjust schedule due to weather, personnel, or other resource variations.
- Ability to follow guidelines and directions of management.
- Ability to manage people and delegate responsibility.
- Have good communication skills.
- Be able to evaluate priorities of job routines.
- Must have experience and understanding of plants and their maintenance.

1/27/06