Irrigation Residential Sales Position
Grapids Irrigation

Residential Irrigation Salesperson

Grapids Irrigation is a large underground lawn sprinkling company based in Grand Rapids and Kalamazoo, MI, seeking a highly motivated individual for residential sales.

Responsibilities include but are not limited to:

- Meeting with potential customers and providing them with estimates.
- Managing and scheduling crews performing the work, making sure jobs are running efficiently and on budget.
- Meeting with customer post-job to go through system, answer questions, etc.
- Reviewing job cost numbers and comparing with estimated costs, maintaining profitable margins and sales goals.

Highly qualified candidates will also possess:

- Strong communication, interpersonal and organizational skills
- A basic understanding of irrigation
- An understanding of basic sales principles
- Capability to finish work in a timely manner and balance workload between office and field
- Ability to work on a management team within Grapids structure

This is a salary (plus commission) position. Busy seasons in spring, summer and fall that require extra hours. A company vehicle is provided.

Contact information:  (616) 235-6666 ext 14. OR sales@grapids.com