POSITIONS AVAILABLE AT DENISON

Denison Landscaping & Nursery Inc. is a family-owned and operated full service Landscape contractor in the Washington, DC./Baltimore Mid-Atlantic Region since 1973. The Denison family has been growing our organization and is celebrating its “40th ANNIVERSARY” this year, and over the last few years we have been named in the top 50 and, more recently, in the top 30 landscape organizations in the country.

Currently, Denison Landscaping & Nursery, Inc. services the Mid-Atlantic region, which includes the Eastern Shore and Pittsburgh, providing a full range of landscaping services from Commercial and Residential Design Build to Irrigation, Maintenance and Enhancements, as well as a Retail Garden Center and Wholesale Division while operating over 750 acres of Nursery production.

We are proud of our employees, vendors and especially our clients. They are the ones who have allowed us to prove commitment, quality, and service, are the roots of our business. Visit us at www.denisonlandscaping.com. Denison is interested in hiring a team player who is creative, flexible and self-motivated. All careers have room for growth within the company.

Denison Landscaping & Nursery, Inc. offers various benefits to salaried employees. Possible benefits include a company vehicle, phone, health insurance, life insurance, 401K plan, leave and holiday pay. Denison Landscaping & Nursery, Inc. is an equal opportunity employer.

RESIDENTIAL & COMMERCIAL DESIGN/BUILD LANDSCAPE ASSISTANT DESIGNER

Responsibilities include but are not limited to creating designs per customer specification, material procurement, assistance with crew mobilizations, installation supervision and quality control, on-site and plan take-offs, along with all service related issues (i.e. monitoring and inspection of plants, replacements, grading issues, and hardscape issues). Spanish fluency is a plus. Minimal knowledge of grading, drainage and hardscape is also a plus.

IRRIGATION SALES & PROJECT MANAGERS

Responsibilities include but are not limited to selling and managing both residential and commercial irrigation systems to new and existing clientele. Skills required for this position include but are not limited to ability to read and interpret plans, take-offs of projects, communication and multi-tasking abilities, and problem solving. Prior knowledge of irrigation systems, water flow, lot grade, business skills and Spanish are a plus.
IRRIGATION SALES & PROJECT MANAGERS

Responsibilities include but are not limited to selling and managing both residential and commercial irrigation systems to new and existing clientele. Skills required for this position include but are not limited to ability to read and interpret plans, take-offs of projects, communication and multi-tasking abilities, and problem solving. Prior knowledge of irrigation systems, water flow, lot grade, business skills and Spanish are a plus.

IRRIGATION ESTIMATOR

Responsibilities include but are not limited to performing a wide variety of duties including but not be limited to the design of all drawings for irrigation, drainage and lighting as required; preparation of all submittals and initial documents as needed per specs on a per job basis; work up all budget numbers and estimates using the format and pricing provided by the Irrigation General Manager; maintaining current as-built drawings according to red lines provided by project managers; attending all job site meetings necessary to perform all duties and assist department with onsite changes and changes to scope; and providing all close out documents per specs on per job basis. Applicant must be a self-starter with a strong work ethic as well as being a team player. Qualified candidates should have a working knowledge of the industry, strong organizational skills and the ability to analyze and solve problems effectively. We are looking for a graduate of a 2-4 year college or minimum of 2 years experience in the Irrigation and Landscaping industry or any other related field.

SPRAY CHEMICAL APPLICATOR TECHNICIAN

Responsibilities include but are not limited to being responsible for safe application of both granular and liquid fertilizers, herbicides, and pesticides in adherence to all local and state regulations. The applicant must have a clean MVR, a stable work history, a minimum of 1 year experience with both chemical and spray applications as well as a pesticide license or be a registered technician. Candidate must be able to pay attention to detail and specifications, have previous customer service experience, excellent time management and professional communication skills. Knowledge of Spanish is a plus.

IRRIGATION TECHNICIAN

Responsibilities include but are not limited to overseeing the servicing of all systems, as well as, ensuring full functionality. Performing and overseeing repairs (billable work), contractual work (checking and adjustments to system), and writing service tickets for all completed service calls. This includes repairing and maintaining valves, tracing electrical components, installing and initializing clocks and timers, locating existing valves, and performing all necessary repairs. Adhering to company safety policies and ensuring that all public and private entities are safe. Ensuring that all customers are completely satisfied
through effective and proper communication. Relationship building and regular site visits. Salary commensurate with experience.

ACCOUNT MANAGER/BUSINESS DEVELOPER-MAINTENANCE DIVISION

Responsibilities include but are not limited to developing and maintaining commercial landscape maintenance accounts. Applicant must have the ability to multitask in a fast paced environment and possess a strong work ethic with excellent communication and organizational skills. Business development, soliciting new work through commercial, residential and home owner associations; manage current work portfolio growing/developing new work with existing landscape and maintenance customers; enhancement sales by up selling of all Denison services to current customers to add value to their properties while increasing job scope; and relationship management, being able to develop, maintain and grow Denison’s relationships through the community to all current and new clients. Qualified candidates should have a minimum of 5 years of solid work experience or a college degree in a horticulture field.

IRRIGATION TECHNICIAN

Responsibilities include but are not limited to overseeing the servicing of all systems, as well as, ensuring full functionality. Performing and overseeing repairs (billable work), contractual work (checking and adjustments to system), and writing service tickets for all completed service calls. This includes repairing and maintaining valves, tracing electrical components, installing and initializing clocks and timers, locating existing valves, and performing all necessary repairs. Adhering to company safety policies and ensuring that all public and private entities are safe. Ensuring that all customers are completely satisfied through effective and proper communication. Relationship building and regular site visits. Salary commensurate with experience.

DENISON Landscaping, Inc. offers many benefits to its salaried employees. These benefits include a company truck, phone, health insurance, 401k, vacation, sick leave and holiday leave.

Denison is an Equal Opportunity and At Will Employer