Hi Everyone, please see the following position descriptions below for full time and internship opportunities. There are a number of positions available this coming year. Open to all majors

If you are interested in applying please submit cover letters and resumes to Larry Zink via email at zink@msu.edu.

Deadline to apply is October 3rd

When applying direct cover letter and resumes to:

Mark Gergens
Archer Daniel Midland
Regional Manager

Full Time:

Commodity Merchandising and Elevator Management Trainee

For more than a century, the people of Archer Daniels Midland Company (NYSE: ADM) have transformed crops into products that serve vital needs. Today, 30,000 ADM employees around the globe convert oilseeds, corn, wheat and cocoa into products for food, animal feed, industrial and energy
uses. With more than 270 processing plants, 420 crop procurement facilities, and the world’s premier crop transportation network, ADM helps connect the harvest to the home in more than 160 countries. For more information about ADM and its products, visit [www.adm.com](http://www.adm.com).

**About the Elevator Management Position**

ADM is currently seeking individuals who anticipate graduating with a bachelor’s degree in December or May for our elevator management trainee position.

ADM owns and operates a global network of grain elevators with a concentration in the Midwestern United States. This network is the foundation for linking the origination of grain from producers to ADM processing and other end-user markets. The facilities vary in size and scale to include truck, shuttle train, river and export facilities.

The grain elevator manager manages the profitability of a grain facility through grain merchandising, accounting, operations, customer service and staff supervision. Success depends upon enhancing value through the safe handling and merchandising of grain and providing outstanding customer service.

**About the Commodity Merchandising Position**

ADM is currently seeking individuals who anticipate graduating with a bachelor’s degree in December or May for our commodity merchandiser trainee position. A commodity merchandiser is focused on buying and selling commodities in the cash market, as well as making and coordinating arrangements for the transportation of the product. Much of a typical day is spent on the telephone, keeping customers aware of current grain market news while buying and selling grain products. The office environment can be hectic as market information is shared verbally among the traders.

Commodity markets are influenced by a myriad of factors from around the world. These include trade policy, supply and demand factors, weather and transportation costs. ADM’s merchandisers’ ability to evaluate these changing factors drives our business units’ profitability.

**About the Training Program**

Commodity merchandisers and elevator managers learn the fundamentals of the business by embarking on an intense six-week training curriculum, which involves thorough classroom and on-the-job learning. This program is unparalleled in the industry. Training occurs at our corporate headquarters, river terminals, country elevators and processing plants. Our trainees are given the opportunity to meet with and learn from commodity merchandisers at many of our locations. These merchandisers all have unique stories and ideas to share, which help in molding a better understanding of the business. ADM’s merchandisers trade commodities in domestic and international markets. Merchandisers have to balance risk management, customer relations, transportation and logistics.

Key components of the training include: grain merchandising; space and logistics management; facility operations such as receiving, load-out of grain, maintenance and safety; staff supervision, including hiring, managing and evaluation of employees; financial accounting and management; and customer service including creating value for the customer in a commodity business.

**Requirements**

Candidate must be completing a four-year degree in business or an agriculture-related field. A GPA of 2.8 or greater is preferred, and the candidate must be open to relocation throughout the U.S. This position offers a complete benefit package, including health, prescription drug, dental, vision and life insurance, 401(k)/ESOP with company match and pension.

ADM requires the successful completion of a pre-employment drug screen and background check.

**Grain Terminal Operations Management Trainee**

For more than a century, the people of Archer Daniels Midland Company (NYSE: ADM) have transformed crops into products that serve vital needs. Today, 30,000 ADM employees around the globe convert oilseeds, corn, wheat and cocoa into products for food, animal feed, industrial and energy uses. With more than 270 processing plants, 420 crop procurement facilities, and the world’s premier crop transportation network, ADM helps connect the harvest to the home in more than 160 countries. For more information about ADM and its products, visit [www.adm.com](http://www.adm.com).

**About the Position**

Grain terminal operations management trainees will participate in an 18-month program in which they will be trained in general safety, grain grading and quality evaluations, people management, profit and loss management and managing capital expenditures. During the training period, the trainee will be located at one of the company’s grain elevators and should be prepared to relocate as needed.

Additional training may include the following:

- Loading and unloading grain trucks and railcars;
- Sampling and grading grain;
- Loading barges;
- Overseeing hourly employees and assigning work;
- Transferring, drying, storage, aeration and blending grain;
- Repairs, troubleshooting and maintenance;
- Preventative maintenance;
- Implementation of safety programs and procedures;
Our grain terminal operations management interns have the opportunity to challenge themselves and develop their skills at one of ADM's grain elevator locations. This exciting opportunity exposes students to many aspects of elevator management. The grain elevator manager manages the profitability of a grain facility through grain merchandising, accounting, operations, customer service and staff supervision. Success depends on the ability of the manager to enhance value through the safe handling and merchandising of grain and providing outstanding customer services. ADM owns and operates a global network of grain elevators with a high concentration in the Midwestern United States. This network is the foundation for linking the origination of grain from producers to ADM processing and other end-user markets. The facilities vary in size and scale to include truck, shuttle train, river and export facilities.

Requirements
If you have completed approximately 90 semester hours, or are within two semesters of graduation, and have a minimum of 2.8 GPA with a degree focus in an agriculture- or business-related field, with demonstrated leadership qualities and a conscientious work ethic, then please submit your online application at www.adm.jobs. Interns must provide their own transportation to and from work.

ADM requires the successful completion of a pre-employment drug screen and background check.

Grain Terminal Operations Management Internship

About the Internship
Our grain terminal operations management interns have the opportunity to challenge themselves and develop their skills at one of ADM's grain origination of grain from producers to ADM processing and other end-user markets. The facilities vary in size and scale to include truck, shuttle train, river and export facilities.

Requirements
If you have completed approximately 90 semester hours, or are within two semesters of graduation, and have a minimum of 2.8 GPA with a degree focus in an agriculture- or business-related field, with demonstrated leadership qualities and a conscientious work ethic, then please submit your online application at www.adm.jobs. Interns must provide their own transportation to and from work.

ADM requires the successful completion of a pre-employment drug screen and background check.
terminal locations. This program provides a training ground for potential future employees and serves as our primary source for full-time employment.

Interns may experience or be trained in the following:

- Loading and unloading grain trucks and railcars;
- Sampling and grading grain;
- Loading barges;
- Overseeing hourly employees and assigning work;
- Transferring, drying, storing, aerating and blending of grain;
- Repairing equipment, troubleshooting and performing maintenance;
- Performing preventative maintenance;
- Implementing safety programs and procedures;
- Handling regulatory issues (OSHA, EPA, DNR, etc.);
- Following DOT policies and procedures;
- Basic accounting skills; and
- Electrical conservation and management.

This position is not involved in merchandising.

Requirements

Candidates must be enrolled in school and maintain a minimum of 2.7 GPA with a degree focus in agriculture or a business-related field. The ideal candidate will also possess basic troubleshooting skills, have knowledge of electrical systems, be able to see the full color spectrum, have the ability to work near or on large bodies of water and work at various heights. Interns must provide their own transportation to and from work.

ADM requires the successful completion of a pre-employment drug screen and background check.