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Job Posting Title Sales Specialist Live Nursery
Job ID 133021BR
Job Category Retail Associate
Department 0102 - Outside Lawn & Garden
Employment Type I Regular
Employment Type II Full-Time
Location # 1121
Location Name Grandville, MI
Job Description Position Description

Under the direction of the Sales Manager, is responsible for the overall sales and merchandise maintenance of the assigned department. Maintains the department according to company merchandising standards and store operations policies. Maximizes sales of department merchandise and related products. Ensures that all merchandising and operational activities take place on a consistent basis. Makes recommendations to the Sales Manager to improve and enhance company merchandise and operational policies and procedures. Provides and ensures quick, responsive, friendly customer service. No less than 95% of the working time is to be spent in the assigned department.

Job Requirements

Ability to apply basic mathematical concepts such as adding, subtracting, multiplying, dividing and knowledge of weights and measures. Understand and respond appropriately to basic customer and employee inquiries. Read, write and communicate using English language sufficient to perform job functions (Other preferences will be given for special language skills when there is a business need).

Knowledge of company's mission, purpose, goals and the role of every employee in achieving each of them. Ability to operate store equipment in assigned area (including but not limited to LRT, telephone, paging system, copiers, fax machines, computers, CCTV surveillance system, key cutting, panel saw, paint mixing computer, blind cutting, fork lifts, pallet jacks, electric lifts, etc). Satisfactorily complete all Lowe's training requirements (including annual Hazardous Material, Forklift certification/training, etc). Ability to interpret price tag and UPC information. Ability to move throughout all areas of the store; sales floor, receiving, register areas, lawn and garden , including the outside perimeter of the store. Move objects up to and exceeding 200 pounds with reasonable accommodations. Demonstrate skills relating to Project Selling. Ability to operate/demonstrate/explain merchandise in assigned area. Thorough knowledge of Lead and Contact Management.

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